

Bank: JSC VTB Bank (Georgia)

Date: 30/06/13

Table N1

Balance Sheet

Lari

N	ASSETS	Financial Period			Previous Period		
		Lari	Foreign currency	Total	Lari	Foreign currency	Total
1	Cash	14,488,879	10,500,615	24,989,494	10,390,990	8,444,637	18,835,627
2	Due from NBG	16,163,368	39,019,069	55,182,437	8,467,652	29,390,075	37,857,727
3	Due from Banks	108	37,101,444	37,101,552	191,275	12,514,841	12,706,116
4	Dealing Securities	0	0	0	0	0	0
5	Investment Securities	15,777,300	0	15,777,300	21,877,189	0	21,877,189
6.1	Loans	151,886,807	288,014,124	439,900,931	102,840,805	224,467,818	327,308,623
6.2	Less: Loan Loss Reserves	(4,509,567)	(27,481,964)	(31,991,531)	(3,561,937)	(32,687,935)	(36,249,873)
6	Net Loans	147,377,240	260,532,160	407,909,400	99,278,868	191,779,883	291,058,750
7	Accrued Interest and Dividends Receivable	2,175,987	1,762,392	3,938,379	1,735,404	1,517,598	3,253,002
8	Other Real Estate Owned & Repossessed Assets	9,951,090	X	9,951,090	10,526,137	X	10,526,137
9	Equity Investments	54,200	0	54,200	54,200	0	54,200
10	Fixed Assets and Intangible Assets	34,201,503	X	34,201,503	34,738,872	X	34,738,872
11	Other Assets	15,807,184	7,711,587	23,518,771	11,662,926	2,424,038	14,086,964
12	TOTAL ASSETS	255,996,859	356,627,267	612,624,126	198,923,513	246,071,072	444,994,584
	LIABILITIES						
13	Due to Banks	19,141,921	33,019	19,174,940	4,988,527	4,971,593	9,960,120
14	Current (Accounts) Deposits	84,032,121	74,117,748	158,149,869	68,617,224	24,800,913	93,418,137
15	Demand Deposits	18,777,561	24,291,096	43,068,657	13,061,182	13,613,647	26,674,829
16	Time Deposits	27,040,810	122,755,015	149,795,825	6,199,966	85,828,368	92,028,334
17	Own Debt Securities	0	0	0	0	0	0
18	Borrowings	6,121,445	133,565,268	139,686,713	0	126,539,244	126,539,244
19	Accrued Interest and Dividends Payable	4,881,993	3,420,620	8,302,613	530,915	4,127,480	4,658,395
20	Other Liabilities	5,597,798	7,033,952	12,631,751	5,423,020	1,983,364	7,406,384
21	Subordinated Debentures	0	19,810,800	19,810,800	0	19,741,200	19,741,200
22	Total Liabilities	165,593,650	385,027,518	550,621,168	98,820,834	281,605,809	380,426,643
	SHAREHOLDERS' EQUITY						
23	Common Stock	148,042,701	X	148,042,701	148,042,701	X	148,042,701
24	Preferred Stock	0	X	0	0	X	0
25	Less: Repurchased Shares	0	X	0	0	X	0
26	Share Premium	0	X	0	0	X	0
27	General Reserves	0	X	0	0	X	0
28	Retained Earnings	(86,986,257)	X	(86,986,257)	(84,858,613)	X	(84,858,613)
29	Asset Revaluation Reserves	946,514	X	946,514	1,383,853	X	1,383,853
30	Total Shareholders' Equity	62,002,958	X	62,002,958	64,567,941	X	64,567,941
31	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	227,596,608	385,027,518	612,624,126	163,388,775	281,605,809	444,994,584

Income Statement

Lari

N		Financial Period			Previous Period		
		Lari	Foreign currency	Total	Lari	Foreign currency	Total
	Interest Income						
1	Interest Income from Bank's "Nostro" and Deposit Accounts	288,008	117,957	405,965	469,092	37,689	506,781
2	Interest Income from Loans	11,693,408	17,520,510	29,213,918	8,980,139	17,221,508	26,201,647
2.1	from the Interbank Loans	0	0	0	0	0	0
2.2	from the Retail or Service Sector Loans	1,162,326	5,940,418	7,102,744	959,889	5,728,457	6,688,345
2.3	from the Energy Sector Loans	489,397	13,191	502,588	263,612	301,035	564,648
2.4	from the Agriculture and Forestry Sector Loans	48,357	7,476	55,833	21,209	5,138	26,347
2.5	from the Construction Sector Loans	82,677	3,100,718	3,183,395	200,850	3,042,821	3,243,671
2.6	from the Mining and Mineral Processing Sector Loans	111,730	1,166,715	1,278,445	260,600	1,952,310	2,212,911
2.7	from the Transportation or Communications Sector Loans	67,165	74,129	141,294	263,321	87,634	350,954
2.8	from Individuals Loans	8,750,813	4,866,392	13,617,205	6,420,463	4,096,898	10,517,361
2.9	from Other Sectors Loans	980,944	2,351,471	3,332,415	590,196	2,007,214	2,597,410
3	Incomes from penalties/fines according to the loans issued to the clients	0	0	0	0	0	0
4	Interest and Discount Income from Securities	398,438	0	398,438	794,909	0	794,909
5	Other Interest Income	153,923	983	154,906	165,196	3,147	168,343
6	Total Interest Income	12,533,777	17,639,450	30,173,227	10,409,336	17,262,344	27,671,680
	Interest Expense						
7	Interest Paid on Demand Deposits	2,171,726	889,174	3,060,900	1,255,500	450,591	1,706,091
8	Interest Paid on Time Deposits	683,452	3,412,388	4,095,840	222,521	2,731,131	2,953,652
9	Interest Paid on Banks Deposits	547,860	3,201	551,061	18,875	105,499	124,374
10	Interest Paid on Own Debt Securities	0	0	0	0	0	0
11	Interest Paid on Other Borrowings	151,026	4,789,306	4,940,332	15	4,288,709	4,288,724
12	Other Interest Expenses	39,656	1,168,444	1,208,100	78,439	71,192	149,631
13	Total Interest Expense	3,593,720	10,262,513	13,856,233	1,575,350	7,647,122	9,222,472
14	Net Interest Income	8,940,057	7,376,937	16,316,994	8,833,986	9,615,222	18,449,208
	Non-Interest Income						
15	Net Fee and Commission Income	4,042,860	1,630,357	5,673,217	1,545,105	1,289,396	2,834,501
15.1	Fee and Commission Income	4,337,815	2,553,082	6,890,897	2,184,928	1,905,396	4,090,324
15.2	Fee and Commission Expense	294,955	922,725	1,217,680	639,823	616,000	1,255,823
16	Dividend Income	0	0	0	0	0	0
17	Gain (Loss) from Dealing Securities	0	0	0	0	0	0
18	Gain (Loss) from Investment Securities	0	0	0	0	0	0
19	Gain (Loss) from Foreign Exchange Trading	2,059,469	0	2,059,469	2,146,060	0	2,146,060
20	Gain (Loss) from Foreign Exchange Translation	(260,081)	0	(260,081)	330,853	0	330,853
21	Gain (Loss) on Sales of Fixed Assets	13,377	0	13,377	16,327	0	16,327
22	Non-Interest Income from other Banking Operations	174,258	147,381	321,639	56,139	0	56,139
23	Other Non-Interest Income	1,937,380	704,948	2,642,328	779,183	618,621	1,397,804
24	Total Non-Interest Income	7,967,262	2,482,686	10,449,948	4,873,668	1,908,017	6,781,685
	Non-Interest Expenses						
25	Non-Interest Expenses from other Banking Operations	825,389	334,450	1,159,839	556,678	131,570	688,248
26	Bank Development, Consultation and Marketing Expenses	1,397,752	136,356	1,534,108	1,129,944	110,463	1,240,407
27	Personnel Expenses	13,241,949	0	13,241,949	10,905,023	0	10,905,023
28	Operating Costs of Fixed Assets	191,611	0	191,611	211,918	0	211,918
29	Depreciation Expense	1,572,236	0	1,572,236	1,485,786	0	1,485,786
30	Other Non-Interest Expenses	2,142,278	56,051	2,198,329	2,070,374	34,912	2,105,286
31	Total Non-Interest Expenses	19,371,215	526,857	19,898,072	16,359,723	276,945	16,636,668
32	Net Non-Interest Income	(11,403,953)	1,955,829	(9,448,124)	(11,486,055)	1,631,072	(9,854,983)
33	Net Income before Provisions	(2,463,896)	9,332,766	6,868,870	(2,652,069)	11,246,294	8,594,225

34	Provision for Possible Loan Losses	(3,329,348)	X	(3,329,348)	(872,811)	X	(872,811)
35	Provision for Possible Losses on Investments and Securities	0	X	0	0	X	0
36	Provision for Possible Losses on Other Assets	3,932,732	X	3,932,732	1,116,460	X	1,116,460
37	Total Provisions for Possible Losses	603,384	0	603,384	243,649	0	243,649
38	Net Income before Taxes and Extraordinary Items	(3,067,280)	9,332,766	6,265,486	(2,895,718)	11,246,294	8,350,576
39	Taxation	817,791	0	817,791	699,537	0	699,537
40	Net Income after Taxation	(3,885,071)	9,332,766	5,447,695	(3,595,255)	11,246,294	7,651,039
41	Extraordinary Items	0		0	0		0
42	Net Income	(3,885,071)	9,332,766	5,447,695	(3,595,255)	11,246,294	7,651,039

Off Balance Sheet Items

Lari

N		Financial Period			Previous Period		
		Lari	Foreign currency	Total	Lari	Foreign currency	Total
1	Conditional Obligations	318,984,446	3,709,493,402	4,028,477,848	891,195,657	1,790,713,741	2,681,909,398
1.1	Acceptances and Endorsements	0	0	0	0	0	0
1.2	Guarantees Given	5,031,772	26,704,292	31,736,064	6,504,915	21,842,685	28,347,600
1.3	Guarantees Received	242,459,330	2,645,975,096	2,888,434,426	799,702,297	761,323,095	1,561,025,392
1.4	Pledged Assets Given	0	0	0	0	0	0
1.5	Pledged Assets Received	71,493,344	1,036,814,014	1,108,307,358	84,988,445	1,007,547,961	1,092,536,406
1.6	Other Contingent Liabilities	0	0	0	0	0	0
2	Legally Binding Obligations	10,114,486	145,022,623	155,137,109	6,739,094	102,221,304	108,960,398
2.1	Funding Commitments of the Bank	10,114,486	52,248,461	62,362,947	6,739,094	53,113,961	59,853,055
2.2	Funding Commitments of other Parties	0	71,318,880	71,318,880	0	0	0
2.3	Commitments to Purchase Investment Securities	0	8,954	8,954	0	8,900	8,900
2.4	Commitments to Sell Investment Securities	0	0	0	0	0	0
2.5	Foreign Exchange Operations	0	10,783,000	10,783,000	0	24,223,680	24,223,680
2.6	Forward Foreign Exchange Contracts	0	10,663,328	10,663,328	0	24,874,763	24,874,763
2.7	Other Commitments	0	0	0	0	0	0
3	Other Liabilities	5,031,772	26,704,292	31,736,064	6,504,915	21,842,685	28,347,600
3.1	Obligation Of the Issuer (endorser) to the Bank	0	0	0	0	0	0
3.2	Clients' Liabilities	5,031,772	26,704,292	31,736,064	6,504,915	21,842,685	28,347,600
3.3	Third Parties' Clients' Liability to the Bank	0	0	0	0	0	0
4	Items to be Held in Safekeeping	10,094	245,408	255,502	3,083	83,080	86,163
4.1	Precious Metals	0	0	0	687	9,650	10,337
4.2	Securities	267	0	267	267	0	267
4.3	Other Items	9,827	245,408	255,235	2,129	73,430	75,559
5	Interest Rate Contracts	0	0	0	0	0	0
5.1	Notional Value of Interest Rate Swaps	0	0	0	0	0	0
5.2	Forward Contracts on Financial Instruments	0	0	0	0	0	0
5.3	Futures Contracts on Financial Instruments	0	0	0	0	0	0
5.4	Options	0	0	0	0	0	0
6	Contracts on Commodities and Shareholders Capital	0	0	0	0	0	0
6.1	Notional Value of Swaps	0	0	0	0	0	0
6.2	Forward Contracts	0	0	0	0	0	0
6.3	Futures Contracts	0	0	0	0	0	0
6.4	Options	0	0	0	0	0	0
7	Unsettled Documents	428,688,043	0	428,688,043	362,150,935	0	362,150,935
7.1	Accounting Documents not Paid in due Time by Reasor	428,688,043	0	428,688,043	362,150,935	0	362,150,935
7.2	Accounting Documents not Paid in due Time by Reasor	0	0	0	0	0	0
7.3	Unissued Capital	0	0	0	0	0	0
8	Written Off Loans	24,586,914	83,133,841	107,720,755	17,746,694	94,180,754	111,927,448
8.1	Unpaid Interest on Loans up to 31.12.2000	2,051,569	1,305,066	3,356,635	2,061,183	1,418,378	3,479,561
8.2	Unpaid Interest on Loans from to 01.01.2001	970,524	11,960,585	12,931,109	943,572	14,711,168	15,654,740
8.3	Problem Loans Written off up to 31.12.2000	40	0	40	40	0	40
8.4	Problem Loans Written off up to 01.01.2001	7,916,332	69,487,883	77,404,215	10,411,677	77,746,812	88,158,489
8.5	Other Written Off Assets	13,648,449	380,307	14,028,756	4,330,222	304,396	4,634,618
9	Other Valuables and Documents	289,230	3,507	292,737	275,178	4,611	279,789
9.1	Undistributed value parcels	11	0	11	24	0	24
9.2	Small value inventory	259,936	0	259,936	262,167	0	262,167
9.3	Strict reporting forms	29,283	3,507	32,790	12,987	4,611	17,598
9.4	Payment of Special Lottery	0	0	0	0	0	0
10	Total	787,704,985	3,964,603,073	4,752,308,058	1,284,615,556	2,009,046,175	3,293,661,731

Bank: JSC VTB Bank (Georgia)

Date: 30-Jun-13

Table N4

Economical Activities

		Financial Period	Previous Period
	Equity		
1	Tier 1 Capital Ratio \geq 8%	7.31%	9.81%
2	Regulatory Capital Ratio \geq 12%	11.68%	14.95%
3	Risk Weighted Assets / Total Assets	121.80%	124.98%
4	Dividends / Net Income	99.93%	83.36%
	Income		
5	Total Interest Income / Average Annual Assets	10.58%	12.56%
6	Total Interest Expense / Average Annual Assets	4.86%	4.18%
7	Operational Result / Average Annual Assets	2.50%	3.74%
8	Net Interest Margin	5.72%	8.37%
9	Return on Assets (ROA)	1.91%	3.47%
10	Return on Equity (ROE)	17.37%	22.38%
	Quality of Assets		
11	Inactive loans / Total Loans	9.44%	13.97%
12	Loan Loss Reserves / Total Loans	7.27%	11.08%
13	Loans in Foreign Currency / Total Loans	65.47%	68.58%
14	Assets in Foreign Currency / Total Loans	58.21%	55.30%
15	Annual Growth Rate of Total Loans	18.57%	7.63%
	Liquidity		
16	Liquid Assets / Total Assets	21.70%	20.02%
17	Liabilities in Foreign Currency / Total Liabilities	69.93%	74.02%
18	Current and Demand Deposits / Total Assets	32.85%	26.99%

Bank: JSC VTB Bank (Georgia)

Date: 30-Jun-13

Information about Supervisory Council, Directorate and Shareholders

sheet N5

Members of Supervisory Council		
1	Vasili Titov	
2	Mikheil Yakunin	
3	Igor Piun	
4	Grigol Lomidze	
5	Vsevolod Smakov	
Members of Board of Directors		
1	Archil Kontselidze	
2	Niko Chkhetiani	
3	Mamuka Menteshashvili	
4	Valerian Gabunia	
5	Vladimer Robakidze	
List of Shareholders owning 1% and more of issued capita, indicating Shares		
1	JSC VTB Bank	96.31%
2	LTD "Lakarpa Enterprises Limited"	2.08%
List of bank beneficiaries indicating names of direct or indirect holders of 5% or more of shares		
1	Russian Federation	58.68%
2	Bank of New York International Nominees	12.18%