|   | Pillar 3 quarterly report         |                          |
|---|-----------------------------------|--------------------------|
| 1 | Name of a bank                    | JSC "VTB Bank (Georgia)" |
| 2 | Chairman of the Supervisory Board | OLEG SMIRNOV             |
| 3 | CEO of a bank                     | Archil Kontselidze       |
| 4 | Bank's web page                   | www.vtb.ge               |

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Senior management of the bank ensures fair presentation and accuracy of the information provided within Pillar 3 disclosure report. The report is prepared in accordance with internal review and control processes coordinated with the board. The report meets the requirements of the decree N92/04 of the Governor of the National Bank of Georgia on "Disclosure requirements for commercial banks within Pillar 3" and other relevant decrees and regulations of NBG.

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Table 1 Key metrics

| Table 1 | Key metrics   |               |               |               |               |               |
|---------|---|---------------|---------------|---------------|---------------|---------------|
| N       |   | Т             | T-1           | T-2           | T-3           | T-4           |
|         | Regulatory capital (amounts, GEL)                         |               | •             | •             | •             |               |
|         | Based on Basel III framework                              |               |               |               |               |               |
| 1       | Common Equity Tier 1 (CET1)                               | 191,195,007   | 189,346,178   | 187,074,034   | 184,255,785   | 170,274,395   |
| 2       | Tier 1  | 203,686,407   | 200,922,578   | 198,996,634   | 195,961,485   | 182,898,695   |
| 3       | Total regulatory capital                                  | 276,552,071   | 269,689,213   | 252,100,717   | 219,221,448   | 206,157,090   |
|         | Risk-weighted assets (amounts, GEL)                       |               |               |               |               |               |
| 4       | Risk-weighted assets (RWA) (Based on Basel III framework) | 1,494,786,840 | 1,503,903,294 | 1,435,729,454 | 1,336,668,934 | 1,316,374,444 |
|         | Capital ratios as a percentage of RWA                     |               | •             | -             | -             |               |
|         | Based on Basel III framework                              |               |               |               |               |               |
| 5       | Common equity Tier 1 ratio >=8.86841061635067%            | 12.79%        | 12.59%        | 13.03%        | 13.78%        | 12.94%        |
| 6       | Tier 1 ratio >=10.9981269563507%                          | 13.63%        | 13.36%        | 13.86%        | 14.66%        | 13.89%        |
| 7       | Total Regulatory Capital ratio >=17.2875737781655%        | 18.50%        | 17.93%        | 17.56%        | 16.40%        | 15.66%        |
|         | Income  |               |               |               |               |               |
| 8       | Total Interest Income /Average Annual Assets              | 7.76%         | 7.68%         | 7.56%         | 7.48%         | 7.57%         |
| 9       | Total Interest Expense / Average Annual Assets            | 4.12%         | 3.86%         | 3.90%         | 3.87%         | 3.84%         |
| 10      | Earnings from Operations / Average Annual Assets          | 3.42%         | 0.63%         | 0.60%         | 0.98%         | 2.54%         |
| 11      | Net Interest Margin                                       | 3.62%         | 3.79%         | 3.66%         | 3.61%         | 3.73%         |
| 12      | Return on Average Assets (ROAA)                           | 0.61%         | 1.98%         | 2.38%         | 3.30%         | 2.41%         |
| 13      | Return on Average Equity (ROAE)                           | 4.78%         | 16.25%        | 19.84%        | 28.40%        | 21.65%        |
|         | Asset Quality   |               |               |               |               |               |
| 14      | Non Performed Loans / Total Loans                         | 6.65%         | 6.05%         | 5.47%         | 5.24%         | 5.82%         |
| 15      | LLR/Total Loans   | 5.94%         | 5.62%         | 5.66%         | 5.45%         | 5.84%         |
| 16      | FX Loans/Total Loans                                      | 50.69%        | 50.46%        | 50.82%        | 52.61%        | 51.97%        |
| 17      | FX Assets/Total Assets                                    | 49.76%        | 49.46%        | 50.51%        | 50.82%        | 51.21%        |
| 18      | Loan Growth-YTD   | -0.78%        | 14.67%        | 10.83%        | 7.45%         | -0.79%        |
|         | Liquidity   |               | 3             |               | •             |               |
| 19      | Liquid Assets/Total Assets                                | 26.30%        | 23.69%        | 23.38%        | 24.74%        | 24.37%        |
| 20      | FX Liabilities/Total Liabilities                          | 60.98%        | 60.04%        | 59.25%        | 59.83%        | 60.57%        |
| 21      | Current & Demand Deposits/Total Assets                    | 33.35%        | 35.91%        | 33.63%        | 33.93%        | 30.78%        |
|         | Liquidity Coverage Ratio***                               |               |               |               |               |               |
| 22      | Total HQLA  | 366,119,622   | 369,227,759   | 310,923,623   | 323,900,478   | 411,430,881   |
| 23      | Net cash outflow  | 272,760,623   | 337,331,837   | 286,897,014   | 308,607,900   | 331,500,651   |
| 24      | LCR ratio (%)   | 134.23%       | 109.46%       | 108.37%       | 104.96%       | 124.11%       |

<sup>\*\*\*</sup> LCR calculated according to NBG's methodology which is more focused on local risks than Basel framework. See the table 14. LCR; Commercial banks are required to comply with the limits by coefficients calculated according to NBG's methodology. The numbers calculated within Basel framework are given for illustratory purposes.

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Table 2 Balance Sheet in Lari

| rable 2 | balance Sneet                                | ì           |                |               | Respective period of the previous year |             |               |  |
|---------|--|-------------|----------------|---------------|--|-------------|---------------|--|
|         |  |             | Reporting Peri |               |  | •           |               |  |
| N       | Assets                                       | GEL         | FX             | Total         | GEL                                    | FX          | Total         |  |
| 1       | Cash   | 30,077,273  | 18,661,819     | 48,739,092    | 30,120,455                             | 23,089,051  | 53,209,506    |  |
| 2       | Due from NBG                                 | 25,952,444  | 167,483,244    | 193,435,688   | 133,008,589                            | 141,776,838 | 274,785,427   |  |
| 3       | Due from Banks                               | 1,942,912   | 51,759,190     | 53,702,102    | 29,249                                 | 186,329,443 | 186,358,692   |  |
| 4       | Dealing Securities                           | 0           | 0              | 0             | 0                                      | 0           | 0             |  |
| 5       | Investment Securities                        | 110,246,221 | 0              | 110,246,221   | 111,471,103                            | 0           | 111,471,103   |  |
| 6.1     | Loans  | 547,431,571 | 562,649,768    | 1,110,081,338 | 464,854,925                            | 503,045,971 | 967,900,896   |  |
| 6.2     | Less: Loan Loss Reserves                     | -32,294,425 | -33,605,961    | -65,900,386   | -24,034,860                            | -32,511,203 | -56,546,063   |  |
| 6       | Net Loans                                    | 515,137,146 | 529,043,806    | 1,044,180,952 | 440,820,065                            | 470,534,768 | 911,354,833   |  |
| 7       | Accrued Interest and Dividends Receivable    | 6,085,468   | 2,383,587      | 8,469,055     | 5,542,361                              | 2,461,542   | 8,003,903     |  |
| 8       | Other Real Estate Owned & Repossessed Assets | 8,483,208   | 0              | 8,483,208     | 9,340,842                              | 0           | 9,340,842     |  |
| 9       | Equity Investments                           | 54,000      | 0              | 54,000        | 54,000                                 | 0           | 54,000        |  |
| 10      | Fixed Assets and Intangible Assets           | 61,766,003  | 0              | 61,766,003    | 37,968,760                             | 0           | 37,968,760    |  |
| 11      | Other Assets                                 | 34,292,203  | 17,094,846     | 51,387,049    | 27,576,353                             | 11,249,179  | 38,825,532    |  |
| 12      | Total assets                                 | 794,036,878 | 786,426,492    | 1,580,463,370 | 795,931,778                            | 835,440,820 | 1,631,372,598 |  |
|         | Liabilities                                  |             |                |               |  |             |               |  |
| 13      | Due to Banks                                 | 553,741     | 401,632        | 955,373       | 18,884,268                             | 6,301,450   | 25,185,718    |  |
| 14      | Current (Accounts) Deposits                  | 164,783,840 | 135,604,949    | 300,388,789   | 101,172,523                            | 132,285,407 | 233,457,930   |  |
| 15      | Demand Deposits                              | 145,586,796 | 81,065,532     | 226,652,328   | 172,930,980                            | 95,700,204  | 268,631,184   |  |
| 16      | Time Deposits                                | 199,503,562 | 358,446,781    | 557,950,343   | 173,132,896                            | 302,617,251 | 475,750,147   |  |
| 17      | Own Debt Securities                          |             |                | 0             |  |             | 0             |  |
| 18      | Borrowings                                   | 0           | 170,115,211    | 170,115,211   | 89,718,000                             | 278,315,758 | 368,033,758   |  |
| 19      | Accrued Interest and Dividends Payable       | 4,766,548   | 6,350,100      | 11,116,648    | 4,346,401                              | 9,162,304   | 13,508,705    |  |
| 20      | Other Liabilities                            | 19,683,540  | 15,008,554     | 34,692,095    | 11,611,953                             | 7,031,584   | 18,643,536    |  |
| 21      | Subordinated Debentures                      | 0           | 69,010,205     | 69,010,205    | 0                                      | 46,916,138  | 46,916,138    |  |
| 22      | Total liabilities                            | 534,878,027 | 836,002,964    | 1,370,880,991 | 571,797,021                            | 878,330,096 | 1,450,127,117 |  |
|         | Equity Capital                               |             |                |               |  |             |               |  |
| 23      | Common Stock                                 | 209,008,277 | 0              | 209,008,277   | 209,008,277                            | 0           | 209,008,277   |  |
| 24      | Preferred Stock                              | 0           | 0              | 0             | 0                                      | 0           | 0             |  |
| 25      | Less: Repurchased Shares                     | 0           | 0              | 0             | 0                                      | 0           | 0             |  |
| 26      | Share Premium                                | 0           | 0              | 0             | 0                                      | 0           | 0             |  |
| 27      | General Reserves                             | 0           | 0              | 0             | 0                                      | 0           | 0             |  |
| 28      | Retained Earnings                            | -9,179,668  | 0              | -9,179,668    | -30,823,842                            | 0           | -30,823,842   |  |
| 29      | Asset Revaluation Reserves                   | 9,753,770   | 0              | 9,753,770     | 3,061,046                              | 0           | 3,061,046     |  |
| 30      | Total Equity Capital                         | 209,582,379 | 0              | 209,582,379   | 181,245,481                            | 0           | 181,245,481   |  |
| 31      | Total liabilities and Equity Capital         | 744,460,406 | 836,002,964    | 1,580,463,370 | 753,042,502                            | 878,330,096 | 1,631,372,598 |  |

| N<br>N |  | GEL        | Reporting Perio |            |            | period of the pre | evious year                           |
|--------|--|------------|-----------------|------------|------------|-------------------|---------------------------------------|
|        |  | GEL        |                 |            |            |                   |                                       |
| 1      |  | 922        | FΛ              | Total      | GEL        | FX                | Total                                 |
|        | Interest Income Interest Income from Bank's "Nostro" and Deposit Accounts  | 539,671    | 276,421         | 816,092    | 521,309    | 1,147,773         | 1,669,082                             |
| 2      | Interest Income from Loans   | 17,178,946 | 10,189,146      | 27,368,092 | 14,982,347 | 9,696,808         | 24,679,155                            |
| 2.1    | from the Interbank Loans   | 17,170,540 | 0               | 0          | 43,359     | 0,050,000         | 43,359                                |
| 2.2    | from the Retail or Service Sector Loans  | 2,217,635  | 3,234,468       | 5,452,102  | 1,784,687  | 3,364,445         | 5,149,131                             |
| 2.3    | from the Energy Sector Loans   | 552,227    | 264,136         | 816,363    | 604,119    | 617,054           | 1,221,173                             |
| 2.4    | from the Agriculture and Forestry Sector Loans   | 869,709    | 466,700         | 1,336,410  | 484,325    | 552,562           | 1,036,887                             |
| 2.5    | from the Construction Sector Loans   | 67,859     | 590,749         | 658,608    | 112,907    | 584,982           | 697,890                               |
| 2.6    | from the Mining and Mineral Processing Sector Loans  | 663,222    | 769,341         | 1,432,563  | 449,895    | 1,130,984         | 1,580,879                             |
| 2.7    | from the Transportation or Communications Sector Loans   | 58,111     | 715,299         | 773,410    | 52,283     | 336,369           | 388,652                               |
| 2.8    | from Individuals Loans   | 11,876,314 | 2,921,345       | 14,797,659 | 10,969,394 | 2,681,837         | 13,651,231                            |
| 2.9    | from Other Sectors Loans   | 873,869    | 1,227,109       | 2,100,978  | 481,378    | 428,575           | 909,953                               |
| 3      | Fees/penalties income from loans to customers  | 0.5,005    | 1,227,103       | 0          | 101,570    | 120,575           | 0                                     |
| 4      | Interest and Discount Income from Securities   | 1,869,080  | 0               | 1,869,080  | 2,001,326  | 0                 | 2.001.326                             |
| 5      | Other Interest Income  | 204,021    | 61,501          | 265,522    | 58,728     | 141,662           | 200,390                               |
| 6      | Total Interest Income  | 19,791,718 | 10,527,068      | 30,318,786 | 17,563,710 | 10,986,243        | 28,549,953                            |
|        | Interest Expense   | 13,731,718 | 10,327,000      | 50,510,700 | 17,303,710 | 10,300,243        | 20,547,733                            |
| 7      | Interest Paid on Demand Deposits   | 3,755,204  | 328,089         | 4,083,294  | 1,806,795  | 292,477           | 2,099,272                             |
| 8      | Interest Paid on Time Deposits   | 4,883,344  | 2,732,271       | 7,615,615  | 5,458,976  | 2,692,376         | 8,151,352                             |
| 9      | Interest Paid on Banks Deposits  | 116,742    | 1,735           | 118,477    | 236,281    | 2,092,376         | 236,446                               |
| 10     | Interest Paid on Own Debt Securities   | 0          | 0               | 0          | 230,281    | 0                 | 230,440                               |
| 11     | Interest Paid on Other Borrowings  | 154,029    | 3,855,764       | 4,009,793  | 595,530    | 3,404,897         | 4,000,427                             |
| 12     | Other Interest Expenses  | 199,035    | 125,163         | 324,198    | 1,282      | 4,506             | 5,788                                 |
| 13     | Total Interest Expense   | 9,108,354  | 7,043,022       | 16,151,376 | 8,098,864  | 6,394,421         | 14,493,285                            |
| 14     | Net Interest Income  | 10,683,364 | 3,484,046       | 14,167,410 | 9,464,846  | 4,591,822         | 14,056,668                            |
|        | Not intolest moone   | 10,083,304 | 3,404,040       | 14,107,410 | 3,404,040  | 4,331,022         | 14,030,000                            |
|        | Non-Interest Income  |            |                 |            |            |                   |                                       |
| 15     | Net Fee and Commission Income  | 2,748,228  | 122,744         | 2,870,972  | 4,989,037  | 242,620           | 5,231,656                             |
| 15.1   | Fee and Commission Income  | 3,319,448  | 1,426,923       | 4,746,371  | 5,415,447  | 1,471,174         | 6,886,621                             |
| 15.2   | Fee and Commission Expense   | 571,220    | 1,304,179       | 1,875,399  | 426,410    | 1,228,554         | 1,654,964                             |
| 16     | Dividend Income  | 0          | 0               | 0          | 0          | 0                 | 0                                     |
| 17     | Gain (Loss) from Dealing Securities  | 0          | 0               | 0          | 0          | 0                 | 0                                     |
| 18     | Gain (Loss) from Investment Securities   | 0          | 0               | 0          | 0          | 0                 | 0                                     |
| 19     | Gain (Loss) from Foreign Exchange Trading  | 10,703,106 | 0               | 10,703,106 | 4,079,144  | 0                 | 4,079,144                             |
| 20     | Gain (Loss) from Foreign Exchange Translation  | -8,036,054 | 0               | -8,036,054 | -1.386.733 | 0                 | -1,386,733                            |
| 21     | Gain (Loss) on Sales of Fixed Assets   | 101,723    | 0               | 101,723    | 5,301,629  | 0                 | 5,301,629                             |
| 22     | Non-Interest Income from other Banking Operations  | 35,686     | 0               | 35,686     | 86,913     | 0                 | 86,913                                |
| 23     | Other Non-Interest Income  | 845,943    | 501,061         | 1,347,004  | 703,232    | 210,235           | 913,467                               |
| 24     | Total Non-Interest Income  | 6,398,632  | 623,805         | 7,022,437  | 13,773,221 | 452,855           | 14,226,076                            |
|        | Non-Interest Expenses  | 5,555,555  | ,               | .,,        | ,,         | 102,000           | ,===,==                               |
| 25     | Non-Interest Expenses from other Banking Operations  | 520,141    | 625,930         | 1,146,071  | 1,118,403  | 605,290           | 1,723,693                             |
| 26     | Bank Development, Consultation and Marketing Expenses  | 973,361    | 161,101         | 1,134,462  | 1,286,864  | 223,407           | 1,510,271                             |
| 27     | Personnel Expenses   | 9,782,431  | 0               | 9,782,431  | 8,831,786  | 0                 | 8,831,786                             |
| 28     | Operating Costs of Fixed Assets  | 143,984    | 0               | 143,984    | 151,860    | 0                 | 151,860                               |
| 29     | Depreciation Expense   | 1,968,168  | 0               | 1,968,168  | 1,226,379  | 0                 | 1,226,379                             |
| 30     | Other Non-Interest Expenses  | 1,514,685  | 30,793          | 1,545,478  | 1,307,127  | 29,885            | 1,337,012                             |
| 31     | Total Non-Interest Expenses  | 14,902,770 | 817,824         | 15,720,594 | 13,922,419 | 858,582           | 14,781,001                            |
| 32     | Net Non-Interest Income  | -8,504,138 | -194,019        | -8,698,157 | -149,198   | -405,727          | -554,925                              |
|        |  |            |                 |            |            |                   | · · · · · · · · · · · · · · · · · · · |
| 33     | Net Income before Provisions   | 2,179,226  | 3,290,027       | 5,469,253  | 9,315,648  | 4,186,095         | 13,501,743                            |
| 34     | Loan Loss Reserve  | 2,815,671  | 0               | 2,815,671  | 2,840,380  | 0                 | 2,840,380                             |
| 35     | Provision for Possible Losses on Investments and Securities  | 2,813,071  | 0               | 2,813,071  | 2,840,380  | 0                 | 2,040,300                             |
| 36     | Provision for Possible Losses on Other Assets  | 20,553     | 0               | 20,553     | 20,206     | 0                 | 20,206                                |
| 37     | Total Provisions for Possible Losses   | 2,836,224  | 0               | 2,836,224  | 2,860,586  | 0                 | 2,860,586                             |
| - 31   | TOTAL TOTAL TOT TOTAL TO | 2,836,224  | U               | 2,030,224  | 2,000,386  | U                 | 2,000,380                             |
| 38     | Net Income before Taxes and Extraordinary Items  | -656,998   | 3,290,027       | 2,633,029  | 6,455,062  | 4,186,095         | 10,641,157                            |
|        | Taxation   | 253,186    | 5,230,027       | 253,186    | 1,568,773  | .,_00,000         | 1,568,773                             |
|        | Taxation   |            |                 |            |            |                   |                                       |
| 39     |  |            | 3,290 027       | 2 379 843  | 4,886,289  | 4.186 095         | 9,072 384                             |
|        | Net Income after Taxation Extraordinary Items  | -910,184   | 3,290,027       | 2,379,843  | 4,886,289  | 4,186,095         | 9,072,384                             |

Date: 31/03/2019

Table 4 in Lari

| N          |  |             |                 |                |             |                     |                |
|------------|--|-------------|-----------------|----------------|-------------|---------------------|----------------|
|            |  |             | Reporting Perio |                |             | ive period of the p |                |
|            |  | GEL         | FX              | Total          | GEL         | FX                  | Total          |
| 1          | Contingent Liabilities and Commitments   | 64,354,178  | 78,860,862      | 143,215,040    | 77,329,158  | 74,296,342          | 151,625,500    |
| 1.1        | Guarantees Issued  | 30,394,866  | 41,365,286      | 71,760,152     | 31,705,739  | 41,929,251          | 73,634,990     |
| 1.2        | Letters of credit Issued   | 0           | 6,848,497       | 6,848,497      | 0           | 2,165,834           | 2,165,834      |
| 1.3        | Undrawn loan commitments   | 33,959,312  | 30,647,079      | 64,606,391     | 45,623,419  | 30,201,257          | 75,824,676     |
| 1.4        | Other Contingent Liabilities   | 12,800      | 0               | 12,800         | 114,600     | 0                   | 114,600        |
| 2          | Guarantees received as security for liabilities of the bank  | 0           | 0               | 0              | 0           | 0                   | 0              |
| 3          | Assets pledged as security for liabilities of the bank   | 0           | 0               | 0              | 116,937,573 | 0                   | 116,937,573    |
| 3.1        | Financial assets of the bank   | 0           | 0               | 0              | 116,937,573 | 0                   | 116,937,573    |
| 3.2        | Non-financial assets of the bank   | 0           | 0               | 0              | 0           | 0                   | 0              |
| 4          | Guaratees received as security for receivables of the bank   | 441,498,030 | 30,400,604,203  | 30,842,102,233 | 372,318,217 | 23,838,603,886      | 24,210,922,103 |
| 4.1        | Surety, joint liability  | 441,498,030 | 30,314,144,300  | 30,755,642,330 | 372,318,217 | 23,801,598,724      | 24,173,916,941 |
| 4.2        | Guarantees   | 0           | 86,459,903      | 86,459,903     | 0           | 37,005,162          | 37,005,162     |
| 5          | Assets pledged as security for receivables of the bank   | 166,914,053 | 4,125,634,183   | 4,292,548,236  | 74,914,022  | 3,017,726,500       | 3,092,640,522  |
| 5.1        | Cash   | 16,735,264  | 47,577,425      | 64,312,690     | 19,696,874  | 62,543,119          | 82,239,992     |
| 5.2        | Precious metals and stones   | 1           | 18,504,724      | 18,504,725     | 1           | 17,079,228          | 17,079,229     |
| 5.3        | Real Estate:   | 128,204,098 | 3,102,347,716   | 3,230,551,814  | 38,211,434  | 2,507,141,974       | 2,545,353,408  |
| 5.3.1      | Residential Property   | 6,313,518   | 1,091,620,756   | 1,097,934,275  | 7,101,504   | 829,372,953         | 836,474,457    |
| 5.3.2      | Commercial Property  | 28,590,778  | 1,193,036,858   | 1,221,627,636  | 23,590,784  | 1,012,100,282       | 1,035,691,066  |
| 5.3.3      | Complex Real Estate  | 0           | 33,924,513      | 33,924,513     | 0           | 33,890,170          | 33,890,170     |
| 5.3.4      | Land Parcel  | 7,237,257   | 376,666,932     | 383,904,189    | 7,475,602   | 287,938,382         | 295,413,984    |
| 5.3.5      | Other  | 86,062,545  | 407,098,656     | 493,161,201    | 43,544      | 343,840,187         | 343,883,731    |
| 5.4        | Movable Property   | 18,490,526  | 324,689,020     | 343,179,546    | 13,904,070  | 241,149,873         | 255,053,943    |
| 5.5        | Shares Pledged   | 10          | 501,016,684     | 501,016,694    | 0           | 68,916,362          | 68,916,362     |
| 5.6        | Securities   | 0           | 55,884,628      | 55,884,628     | 0           | 52,606,753          | 52,606,753     |
| 5.7        | Other  | 3,484,153   | 75,613,986      | 79,098,139     | 3,101,643   | 68,289,192          | 71,390,835     |
| 6          | Derivatives  | 1,752,933   | 281,465,493     | 283,218,426    | 2,533,000   | 269,724,145         | 272,257,145    |
| 6.1        | Receivables through FX contracts (except options)  | 0           | 146,229,738     | 146,229,738    | 2,533,000   | 134,131,058         | 136,664,058    |
| 6.2        | Payables through FX contracts (except options)   | 1,752,933   | 135,235,755     | 136,988,688    | 0           | 135,593,087         | 135,593,087    |
| 6.3        | Principal of interest rate contracts (except options)  | 0           | 0               | 0              | 0           | 0                   | 0              |
| 6.4        | Options sold   | 0           | 0               | 0              | 0           | 0                   | 0              |
| 6.5        | Options purchased  | 0           | 0               | 0              | 0           | 0                   | 0              |
| 6.6        | Nominal value of potential receivables through other derivatives   | 0           | 0               | 0              | 0           | 0                   | 0              |
| 6.7        | Nominal value of potential payables through other derivatives  | 0           | 0               | 0              | 0           | 0                   | 0              |
| 7          | Receivables not recognized on-balance  | 10,878,140  | 12,043,148      | 22,921,288     | 16,414,832  | 11,415,641          | 27,830,473     |
| 7.1        | Principal of receivables derecognized during last 3 month  | 50,250      | 164             | 50,414         | 2,884,928   | 266,800             | 3,151,728      |
| 7.2        | Interest and penalty receivable not recognized on-balance or derecognized during last 3 month                          | 196         | 0               | 196            | 23,870      | 1,149               | 25,019         |
| 7.3        | Principal of receivables derecognized during 5 years month (including last 3 month)                                    | 6,727,339   | 6,894,025       | 13,621,364     | 12,420,341  | 6,940,345           | 19,360,686     |
| 7.4        | Interest and penalty receivable not recognized on-balance or derecognized during last 5 years (including last 3 month) | 4,150,801   | 5,149,123       | 9,299,924      | 3,994,491   | 4,475,296           | 8,469,787      |
| 8          | Non-cancelable operating lease   | 18,659      | 4,745,152       | 4,763,811      | 33,246      | 5,858,021           | 5,891,267      |
| 8.1        | Through indefinit term agreement   | 0           | 0               | 0              | 0           | 0                   | 0              |
| 8.2        | Within one year  | 2,688       | 1,125,681       | 1,128,369      | 13,657      | 1,171,335           | 1,184,992      |
| 8.3        | From 1 to 2 years  | 2,688       | 1,117,211       | 1,119,899      | 10,967      | 1,050,758           | 1,061,725      |
| 8.4        | From 2 to 3 years  | 2,688       | 1,015,918       | 1,018,606      | 4,693       | 1,050,758           | 1,055,451      |
| 8.5        | From 3 to 4 years  | 2,688       | 652,419         | 655,107        | 793         | 962,661             | 963,454        |
|            | From 4 to 5 years  | 2,688       | 449,165         | 451.853        | 793         | 639,356             | 640,149        |
| 8.6        | 1 Toni 4 to 6 years  | ,           |                 |                |             |                     |                |
| 8.6<br>8.7 | More than 5 years  | 5,219       | 384,759         | 389,978        | 2,344       | 983,154             | 985,498        |

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Table 5 Risk Weighted Assets in Lari

|       | <u>-</u>  |               |               |
|-------|---|---------------|---------------|
| N     |   | Т             | T-1           |
| 1     | Risk Weighted Assets for Credit Risk  | 1,307,748,733 | 1,311,028,430 |
| 1.1   | Balance sheet items   | 1,231,842,358 | 1,224,061,505 |
| 1.1.1 | Including: amounts below the thresholds for deduction (subject to 250% risk weight) | 3,338,680     | 3,194,042     |
| 1.2   | Off-balance sheet items   | 67,590,227    | 79,080,970    |
| 1.3   | Counterparty credit risk  | 8,316,148     | 7,885,955     |
| 2     | Risk Weighted Assets for Market Risk  | 13,457,853    | 19,294,610    |
| 3     | Risk Weighted Assets for Operational Risk   | 173,580,254   | 173,580,254   |
| 4     | Total Risk Weighted Assets  | 1,494,786,840 | 1,503,903,294 |

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## Table 6 Information about supervisory board, directorate, beneficiary owners and shareholders

|   | Members of Supervisory Board  |        |
|---|---|--------|
| 1 | OLEG SMIRNOV  |        |
|   | ILNAR SHAIMARDANOV  |        |
|   | SERGEY STEPANOV   |        |
| 4 | MAXIM KONDRATENKO   |        |
| 5 | MERAB KAKULIA   |        |
| 6 | GOCHA MATSABERIDZE  |        |
|   |   |        |
|   | Members of Board of Directors   |        |
| 1 | Archil Kontselidze  |        |
| 2 | Mamuka Menteshashvili   |        |
| 3 | Niko Chkhetiani   |        |
| 4 | Valerian Gabunia  |        |
| 5 | Vladimer Robakidze  |        |
| 6 | Irakli Dolidze  |        |
|   | List of Shareholders owning 1% and more of issued capital, indicating Shares                      |        |
| 1 | JSC VTB Bank  | 97.38% |
| 2 | LTD "Lakarpa Enterprises Limited"   | 1.47%  |
|   | List of bank beneficiaries indicating names of direct or indirect holders of 5% or more of shares |        |
| 1 | Russian Federation  | 59.34% |
|   |   |        |

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Table 7 Linkages between financial statement assets and balance sheet items subject to credit risk weighting

|     | , and the second | а  | b  | С                                   |  |
|-----|--|--|--|-------------------------------------|--|
|     |  |  | Carrying values  | s of items                          |  |
|     | Account name of standardazed supervisory balance sheet item  | Carrying values as reported in published stand-alone financial statements per local accounting rules | Not subject to capital requirements or subject to deduction from capital | Subject to credit<br>risk weighting |  |
| 1   | Cash   | 48,739,092   |  | 48,739,092                          |  |
| 2   | Due from NBG   | 193,435,688  |  | 193,435,688                         |  |
| 3   | Due from Banks   | 53,702,102   |  | 53,702,102                          |  |
| 4   | Dealing Securities   | 0  |  | 0                                   |  |
| 5   | Investment Securities  | 110,246,221  |  | 110,246,221                         |  |
| 6.1 | Loans  | 1,110,081,338  |  | 1,110,081,338                       |  |
| 6.2 | Less: Loan Loss Reserves   | -65,900,386  |  | -65,900,386                         |  |
| 6   | Net Loans  | 1,044,180,952  |  | 1,044,180,952                       |  |
| 7   | Accrued Interest and Dividends Receivable  | 8,469,055  |  | 8,469,055                           |  |
| 8   | Other Real Estate Owned & Repossessed Assets   | 8,483,208  |  | 8,483,208                           |  |
| 9   | Equity Investments   | 54,000   |  | 54,000                              |  |
| 10  | Fixed Assets and Intangible Assets   | 61,766,003   | 9,031,736  | 52,734,267                          |  |
| 11  | Other Assets   | 51,387,049   |  | 51,387,049                          |  |
|     | Total exposures subject to credit risk weighting before adjustments  | 1,580,463,370  | 9,031,736  | 1,571,431,634                       |  |

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Table 8 Differences between carrying values per standardized balance sheet used for regulatory reporting purposes and the exposure amounts

in Lari

| Tubic 0 | bindrended between darrying values per standardized balance sheet ascarer regulatory reporting parposes and the exposure amounts | III Lan       |
|---------|--|---------------|
| 1       | Total carrying value of balance sheet items subject to credit risk weighting before adjustments                                  | 1,571,431,634 |
| 2.1     | Nominal values of off-balance sheet items subject to credit risk weighting   | 143,139,376   |
| 2.2     | Nominal values of off-balance sheet items subject to counterparty credit risk weighting  | 136,988,688   |
| 3       | Total nominal values of on-balance and off-balance sheet items before any adjustments used for credit risk weighting purposes    | 1,851,559,699 |
| 4       | Effect of provisioning rules used for capital adequacy purposes  | 19,170,411    |
| 5.1     | Effect of credit conversion factor of off-balance sheet items related to credit risk framework                                   | -60,146,347   |
| 5.2     | Effect of credit conversion factor of off-balance sheet items related to counterparty credit risk framework (table CCR)          | -128,672,540  |
| 6       | Effect of other adjustments  | 398,134       |
| 7       | Total exposures subject to credit risk weighting   | 1,682,309,356 |

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Table 9 Regulatory capital

| Table 9 | Regulatory capital   |             |
|---------|--|-------------|
| N       |  | in Lari     |
| 1       | Common Equity Tier 1 capital before regulatory adjustments   | 209,582,379 |
| 2       | Common shares that comply with the criteria for Common Equity Tier 1   | 209,008,277 |
| 3       | Stock surplus (share premium) of common share that meets the criteria of Common Equity Tier 1  | 200,000,211 |
| 4       | Accumulated other comprehensive income   | 9,753,770   |
| 5       | Other disclosed reserves   | 3,733,770   |
| 6       | Conter discussed reserves Retained earnings (loss)   | -9.179.668  |
| 7       |  | 18,387,372  |
|         | Regulatory Adjustments of Common Equity Tier 1 capital   |             |
| 8       | Revaluation reserves on assets   | 9,753,770   |
| 9       | Accumulated unrealized revaluation gains on assets through profit and loss to the extent that they exceed accumulated unrealized revaluation losses through profit and loss                        |             |
| 10      | Intangible assets  | 8,633,602   |
| 11      | Shortfall of the stock of provisions to the provisions based on the Asset Classification   |             |
| 12      | Investments in own shares  |             |
| 13      | Reciprocal cross holdings in the capital of commercial banks, insurance entities and other financial institutions  |             |
| 14      | Cash flow hedge reserve  |             |
| 15      | Deferred tax assets not subject to the threshold deduction (net of related tax liability)  |             |
|         | Significant investments in the common equity tier 1 capital (that are not common shares) of commercial banks, insurance entities and other financial institutions that are                         |             |
| 16      | outside the scope of regulatory consolidation  |             |
| 47      | Holdings of equity and other participations constituting more than 10% of the share capital of other commercial entities   |             |
| 17      |  |             |
| 18      | Significant investments in the common shares of commercial banks, insurance entities and other financial institutions (amount above 10% limit)   |             |
| 19      | Investments in the capital of commercial banks, insurance entities and other financial institutions where the bank does not own more than 10% of the issued share                                  |             |
| 13      | capital (amount above 10% limit)   |             |
| 20      | Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)  |             |
| 21      | The amount of significant Investments and Deferred Tax Assets which exceed 15% of common equity tier 1   |             |
| 22      | Regulatory adjustments applied to Common Equity Tier 1 resulting from shortfall of Tier 1 and Tier 2 capital to deduct investments   |             |
| 23      | Common Equity Tier 1   | 191,195,007 |
|         |  | 101,100,001 |
| 24      | Additional tier 1 capital before regulatory adjustments  | 12,491,400  |
| 25      | Instruments that comply with the criteria for Additional tier 1 capital  | 12,491,400  |
| 26      | Including instruments classified as equity under the relevant accounting standards   | 12,431,400  |
| 27      | Including: instruments classified as liabilities under the relevant accounting standards   | 12,491,400  |
|         |  | 12,491,400  |
| 28      | Stock surplus (share premium) that meet the criteria for Additional Tier 1 capital   | _           |
| 29      | Regulatory Adjustments of Additional Tier 1 capital  | 0           |
| 30      | Investments in own Additional Tier 1 instruments   |             |
| 31      | Reciprocal cross-holdings in Additional Tier 1 instruments   |             |
| 32      | Significant investments in the Additional Tier 1 capital (that are not common shares) of commercial banks, insurance entities and other financial institutions                                     |             |
| 33      | Investments in the capital of commercial banks, insurance entities and other financial institutions where the bank does not own more than 10% of the issued share capital (amount above 10% limit) |             |
| 24      |  |             |
| 34      | Regulatory adjustments applied to Additional Tier 1 resulting from shortfall of Tier 2 capital to deduct investments   | 10 101 100  |
| 35      | Additional Tier 1 Capital  | 12,491,400  |
| 36      | Tier 2 capital before regulatory adjustments   | 72,865,664  |
| 37      | Instruments that comply with the criteria for Tier 2 capital   | 56,518,805  |
| 38      | Stock surplus (share premium) that meet the criteria for Tier 2 capital  | /           |
| 39      | General reserves, limited to a maximum of 1.25% of the bank's credit risk-weighted exposures   | 16,346,859  |
| 40      | General reserves, immue to a meaning of 1.20 % of the bank's credit risk-weighted exposures  Regulatory Adjustments of Tier 2 Capital  | 10,040,009  |
| 41      | Investments in own shares that meet the criteria for Tier 2 capital  | U           |
|         |  |             |
| 42      | Reciprocal cross-holdings in Tier 2 capital  |             |
| 43      | Significant investments in the Tier 2 capital (that are not common shares) of commercial banks, insurance entities and other financial institutions  |             |
| 44      | Investments in the capital of commercial banks, insurance entities and other financial institutions where the bank does not own more than 10% of the issued share capital (amount above 10% limit) |             |
| 45      | Tier 2 Capital   | 72,865,664  |
| 10      | · · · · · · · · · · · · · · · · · · ·  | 1 2,000,007 |

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 Table 9.1
 Capital Adequacy Requirements

|   |     | Minimum Requirements                    | Ratios | Amounts (GEL) |
|---|-----|---|--------|---------------|
| 1 |     | Pillar 1 Requirements                   | Ratios | Amounts (GEE) |
|   | 1.1 | Minimum CET1 Requirement                | 4.50%  | 67,265,408    |
|   | 1.2 | Minimum Tier 1 Requirement              | 6.00%  | 89,687,210    |
|   | 1.3 | Minimum Regulatory Capital Requirement  | 8.00%  | 119,582,947   |
| 2 |     | Combined Buffer                         |        |               |
|   | 2.1 | Capital Conservation Buffer             | 2.50%  | 37,369,671    |
|   | 2.2 | Countercyclical Buffer                  | 0.00%  | -             |
|   | 2.3 | Systemic Risk Buffer                    |        | -             |
| 3 |     | Pillar 2 Requirements                   |        |               |
|   | 3.1 | CET1 Pillar 2 Requirement               | 1.87%  | 27,928,756    |
|   | 3.2 | Tier 1 Pillar2 Requirement              | 2.50%  | 37,341,673    |
|   | 3.3 | Regulatory capital Pillar 2 Requirement | 6.79%  | 101,459,760   |
|   |     | Total Requirements                      | Ratios | Amounts (GEL) |
| 4 |     | CET1                                    | 8.87%  | 132,563,835   |
| 5 |     | Tier 1                                  | 11.00% | 164,398,554   |
| 6 |     | Total regulatory Capital                | 17.29% | 258,412,378   |

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Table 10 Reconcilation of balance sheet to regulatory capital in Le

| Table 10 | Reconcilation of balance sheet to regulatory capital  |  | in Lari                                       |
|----------|---|--|---|
| N        | On-balance sheet items per standardized regulatory report   | Carrying values as reported in published stand-alone financial statements per local accounting rules | linkage to capital table                      |
| 1        | Cash  | 48,739,092   |   |
| 2        | Due from NBG  | 193,435,688  |   |
| 3        | Due from Banks  | 53,702,102   |   |
| 4        | Dealing Securities  |  |   |
| 5.1      | Investment Securities   | 110,471,221  |   |
| 5.2      | Less: Investment Securities Loss Reserves   | -225,000   |   |
| 5.2.1    | General reserves of Investment Securities   | 225,000  | Table 9 (Capital), C46                        |
| 5        | Net Investment Securities   | 110,246,221  |   |
| 6.1      | Loans   | 1,110,081,338  |   |
| 6.2      | Less: Loan Loss Reserves  | -65,900,386  |   |
| 6.2.1    | General reserves, limited to a maximum of 1.25% of the bank's credit risk-weighted exposures                      | 16,121,859   | Table 9 (Capital), C46                        |
| 6        | Net Loans   | 1,044,180,952  |   |
| 7        | Accrued Interest and Dividends Receivable   | 8,469,055  |   |
| 8        | Other Real Estate Owned & Repossessed Assets  | 8,483,208  |   |
| 9        | Equity Investments  | 54,000   |   |
| 9.1      | Of which above 10% equity holdings in financial institutions  |  |   |
| 9.2      | Of which significant investments subject to limited recognition   |  |   |
| 9.3      | Of which below 10% equity holdings subject to limited recognition   |  |   |
| 10       | Fixed Assets and Intangible Assets  | 61,766,003   |   |
| 10.1     | Of which intangible assets  | 9,031,736  | Table 9 (Capital), C15                        |
| 11       | Other Assets  | 51,387,049   | rable o (capital), o lo                       |
| 11.1     | Deferred Tax liabilities relating to temporary differences from Intangible assets                                 | -398,134   | Table 9 (Capital), C15                        |
| 12       | Total assets  | 1,580,463,370  | rable o (capital), o re                       |
| 13       | Due to Banks  | 955,373  |   |
| 14       | Current (Accounts) Deposits   | 300,388,789  |   |
| 15       | Demand Deposits   | 226,652,328  |   |
| 16       | Time Deposits   | 557,950,343  |   |
| 17       | Own Debt Securities   | 0  |   |
| 18       | Borrowings  | 170,115,211  |   |
| 19       | Accrued Interest and Dividends Payable  | 11,116,648   |   |
| 20       | Other Liabilities   | 34,692,095   |   |
| 20.1     | Including reserve amount of off-balance items (the portion that was included in regulatory capital within limits) | 0  | Table 9 (Capital), C46                        |
| 21       | Subordinated Debentures   | 69,010,205   |   |
| 21.1     | Of which tier II capital qualifying instruments   | 56,518,805   | Table 9 (Capital), C44                        |
| 21.2     | Including: instruments classified as liabilities under the relevant accounting standards                          | 12,491,400   | Table 9 (Capital), C33                        |
| 22       | Total liabilities   | 1,370,880,991  | . abio o (Sapital), 600                       |
| 23       | Common Stock  | 209,008,277  | Table 9 (Capital), C7                         |
| 24       | Preferred Stock   | 200,000,211  | , and 0 (Ouplies), 0 ?                        |
| 25       | Less: Repurchased Shares  |  |   |
| 26       | Share Premium   |  |   |
| 27       | General Reserves  | 0  |   |
| 28       | Retained Earnings   | -9,179,668   | Table 9 (Capital), C11                        |
| 29       | Asset Revaluation Reserves  | 9,753,770  | Table 5 (Sapital), 611                        |
| 29.1     | Accumulated other comprehensive income  | 9,753,770  | Table 9 (Capital), C9                         |
| 29.1     | Revaluation reserves on assets  | -9,753,770   | Table 9 (Capital), C9  Table 9 (Capital), C13 |
| 30       | Total Equity Capital  | 209,582,379  | Table 3 (Capital), C13                        |
| 30       | Total Equity Capital  | 209,362,379  |   |

Credit Risk Weighted Exposures

| Table 11  | Credit Risk Weighted Exposures (On-balance items and off-balance items after credit conversion factor) |              |        |            |                   |              |              |              |              |              |              |              |              |              |              |              |              |  |
|-----------|--|--------------|--------|------------|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--|
| Tubble 11 |  | a            | ь      | c          | d                 | e            | f            | g            | h            | i            | i            | k            | 1            | m            | n            | 0            | р            | q  |
|           | Risk weights   |              | 0%     | :          | 20%               | 35:          | %            | 5            | 50%          | 7            | 5%           | 10           | 90%          | 15           | i0%          | 25           | 0%           | Risk Weighted Exposures before<br>Credit Risk Mitigation |
|           | Exposure classes   | On-balance   |        |            | Off-balance sheet |              | Off-balance  | On-balance   | Off-balance  |  |
| -         |  | sheet amount | amount | amount     | amount            | sheet amount | sheet amount | sneet amount | sheet amount | sheet amount | sneet amount | sneet amount | sheet amount | sneet amount | sheet amount | sheet amount | sheet amount |  |
| 1         | Claims or contingent claims on central governments or central banks                                    | 125,282,832  |        | 0          |                   | 0            |              | 0            |              | 0            |              | 167,504,816  |              | 0            |              | 0            |              | 167,504,816  |
| 2         | Claims or contingent claims on regional governments or local authorities                               | 0            |        | 0          |                   | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              | -  |
| 3         | Claims or contingent claims on public sector entities  | 0            |        | 0          |                   | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              |  |
| 4         | Claims or contingent claims on multilateral development banks  | 0            |        | 0          |                   | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              |  |
| 5         | Claims or contingent claims on international organizations/institutions                                | 0            |        | 0          |                   | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              |  |
| 6         | Claims or contingent claims on commercial banks  | 0            |        | 20,704,858 |                   | 0            |              | 32,781,519   |              | 0            |              | 218,347      | 4,058,826    | 0            |              | 0            |              | 24,808,903   |
| 7         | Claims or contingent claims on corporates  | 0            | 0      | 0          | 0                 | 0            |              | 0            | 0            | 0            |              | 504,152,398  | 60,263,280   | 4,290,303    | 112,788      | 0            | 0            | 571,020,314  |
| 8         | Retail claims or contingent retail claims  | 0            |        | 0          |                   | 0            |              | 0            |              | 241,323,408  | 14,488,908   | 35,300,191   | 167,875      | 106,028,595  | 2,130,536    | 0            |              | 389,565,999  |
| 9         | Claims or contingent claims secured by mortgages on residential property                               | 0            |        | 0          |                   | 162.993.164  | 1.770.820    | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              | 57.667.394   |
| 10        | Past due items   | 0            |        | 0          |                   | 0            |              | 279,712      |              | 0            |              | 16,245,909   |              | 160,049      |              | 0            |              | 16,625,838   |
| 11        | Items belonging to regulatory high-risk categories   | 0            |        | 0          |                   | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              | -  |
| 12        | Short-term claims on commercial banks and corporates   | 0            |        | 0          |                   | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              | -  |
| 13        | Claims in the form of collective investment undertakings ('CIU')                                       | 0            |        | 0          |                   | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              | 0            |              | -  |
| 14        | Other items  | 59,147,287   |        | 0          |                   | 0            |              | 0            |              | 0            |              | 113,251,319  |              | 0            |              | 1,335,472    |              | 116,589,999  |
|           | Total  | 184,430,119  | 0      | 20,704,858 | 0                 | 162,993,164  | 1,770,820    | 33,061,231   | 0            | 241,323,408  | 14,488,908   | 836,672,979  | 64,489,980   | 110,478,947  | 2,243,323    | 1,335,472    | 0            | 1,343,783,263  |

| Date.    | 31/03/2019   |                          |  |  |  |   |   |   |   |  |   |   |   |  |                        |        |   |  |  |                                 |
|----------|--|--------------------------|--|--|--|---|---|---|---|--|---|---|---|--|------------------------|--------|---|--|--|---------------------------------|
| Table 12 | Credit Risk Miligation   |                          |  |  |  |   |   |   |   |  |   |   |   |  |                        | in Lar |   |  |  |                                 |
|          |  |                          | Funded Credit Protection Urrlunded Credit Protection       |  |  |   |   |   |   |  |   |   |   | 1  |                        |        |   |  |  |                                 |
|          |  | On-balance sheet netting | Cash on deposit with<br>or cash assimilated<br>instruments | Dubt securities<br>issued by central<br>governments or<br>central banks,<br>regional<br>governments or<br>local authorities,<br>public sector<br>entities,<br>multilateral<br>development<br>banks and<br>international<br>organizational insti- | Debt securities issued by regional governments or local authorities, public sector entities, multilateral development barks and international organizations/institutions |   | Data sociation with a short feature could assessment, which has been determined by NBO to Equilise or convertible to associated with rout guesty bords are an excluded in a for the risk weighting of short to be more associated with respect to the convertible of the risk weighting of short to be more proposates. | Standard gold buillion or<br>equivalent | Debt securities<br>without credit<br>rating issued by<br>commercial banks | Units in<br>collective<br>investment<br>undertakings | Central governments or<br>central banks |   | Multilaceral<br>Multilaceral<br>Nevelopment banks | International<br>organizations /<br>institutions | Public sector entities |        | Other corporate entities that have a credit assessment, which has been determined by MSG to be associated with credit quality services to a service of the company of the corporates weighting of exposures to corporates | Total Credit Risk Mitigation -<br>On-balance sheet | Total Credit Risk Mitigation - Off-balance sheet | Total Credit Risk<br>Mitigation |
|          | 1 Claims or contingent claims on central governments or central banks  |                          | 0  |  |  |   |   |   |   |  |   |   |   |  |                        |        |   | 0  |  |                                 |
| _        | 2 Claims or nontineant claims on ranional novemments or local authorities  |                          |  |  |  |   |   |   |   |  |   |   |   |  |                        |        |   |  |  | 0                               |
|          | Claims or contingent claims on public sector entities     Claims or contingent claims on mutilateral development banks |                          |  |  |  |   |   |   |   |  |   |   |   |  |                        |        |   |  |  |                                 |
|          | 5 Claims or contingent claims on international organizations/institutions  |                          |  |  |  |   |   | 0                                       |   |  |   |   |   |  |                        |        |   | 0  |  |                                 |
|          | 6 Claims or contingent claims on commercial banks  |                          | 0  |  |  |   |   | 0                                       |   |  |   |   |   |  |                        |        |   | 0  |  |                                 |
|          | 7 Claims or contingent claims on corporates  |                          | 31,452,450   |  |  |   |   |   |   |  |   |   |   |  |                        |        |   | 21,109,592   | 10.342.858                                       | 31,452,450                      |
|          | 8 Retail claims or contingent retail claims  |                          | 12,880,144   |  |  |   |   | 0                                       |   |  |   |   |   |  |                        |        |   | 11,471,797   | 1,408,347  | 12,880,14                       |
|          | Claims or contingent claims secured by mortgages on residential property   |                          | 0  | 1  |  |   |   | 0                                       |   |  |   |   |   |  |                        |        |   | 0  |  |                                 |
|          | Past due items   |                          | 18.084   |  |  |   |   | 0                                       |   |  |   |   |   |  |                        |        |   | 18.084   |  | 18.08                           |
|          | 1 Items belonging to regulatory high-risk categories   |                          |  |  |  |   |   |   |   |  |   |   |   |  |                        |        |   | 0  |  | 1                               |
|          | 2 Short-term claims on commercial banks and corporates   |                          |  |  |  |   |   | 0                                       |   |  |   |   |   |  |                        |        |   | 0  |  |                                 |
|          | 3 Claims in the form of collective investment undertakings   |                          | 0  |  |  |   |   | 0                                       |   |  |   |   |   |  |                        |        |   | 0  |  |                                 |
| $\vdash$ | 4 Other items  |                          | 0  | 4  |  |   |   | - 0                                     |   |  |   |   |   |  |                        |        |   | 0  |  |                                 |
|          | Total  | 0                        | 44,350,678   |  | 0  | 0 | 0 0   | 0                                       | 0   | 0  | 0                                       | 0 | 0   | 0  | 0                      | 0      | 0   | 32,599,472   | 11,751,205                                       | 44,350,670                      |

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Table 13 Standardized approach - Effect of credit risk mitigation

|  | a                          | b                 | С                                    | d                                    | e                                  | f                        |
|--|----------------------------|-------------------|--------------------------------------|--------------------------------------|------------------------------------|--------------------------|
| Asset Classes  | On-balance sheet exposures | Off-balance sheet | Off-balance sheet exposures post CCF | RWA before Credit<br>Risk Mitigation | RWA post Credit Risk<br>Mitigation | RWA Density<br>f=e/(a+c) |
| 1 Claims or contingent claims on central governments or central banks      | 292,787,648                | 0                 | 0                                    | 167,504,816                          | 167,504,816                        | 57%                      |
| 2 Claims or contingent claims on regional governments or local authorities | 0                          | 0                 | 0                                    | 0                                    | 0                                  | 0%                       |
| 3 Claims or contingent claims on public sector entities                    | 0                          | 0                 | 0                                    | 0                                    | 0                                  | 0%                       |
| 4 Claims or contingent claims on multilateral development banks            | 0                          | 0                 | 0                                    | 0                                    | 0                                  | 0%                       |
| 5 Claims or contingent claims on international organizations/institutions  | 0                          | 0                 | 0                                    | 0                                    | 0                                  | 0%                       |
| 6 Claims or contingent claims on commercial banks                          | 53,704,724                 | 8,117,651         | 4,058,826                            | 24,808,903                           | 24,808,903                         | 43%                      |
| 7 Claims or contingent claims on corporates                                | 508,442,701                | 101,741,829       | 60,376,067                           | 571,020,314                          | 539,567,864                        | 95%                      |
| 8 Retail claims or contingent retail claims                                | 382,652,194                | 29,807,599        | 16,787,318                           | 389,565,999                          | 376,685,855                        | 94%                      |
| 9 Claims or contingent claims secured by mortgages on residential property | 162,993,164                | 3,472,298         | 1,770,820                            | 57,667,394                           | 57,667,394                         | 35%                      |
| 10 Past due items  | 16,685,670                 | 0                 | 0                                    | 16,625,838                           | 16,607,754                         | 100%                     |
| 11 Items belonging to regulatory high-risk categories                      | 0                          | 0                 | 0                                    | 0                                    | 0                                  | 0%                       |
| 12 Short-term claims on commercial banks and corporates                    | 0                          | 0                 | 0                                    | 0                                    | 0                                  | 0%                       |
| 13 Claims in the form of collective investment undertakings ('CIU')        | 0                          | 0                 | 0                                    | 0                                    | 0                                  | 0%                       |
| 14 Other items   | 173,734,078                | 0                 | 0                                    | 116,589,999                          | 116,589,999                        | 67%                      |
| Total  | 1,591,000,178              | 143,139,376       | 82,993,031                           | 1,343,783,263                        | 1,299,432,585                      | 78%                      |

Table 11 Liquidity Coverage Ratio

| Table 11            | Liquidity Coverage Ratio   |             |                    |               |                    |   |                 |   |                    |                |
|---------------------|--|-------------|--------------------|---------------|--------------------|---|-----------------|---|--------------------|----------------|
|                     |  | Total unv   | veighted value (da | ily average)  |                    | ed values accordi<br>dology* (daily ave | •               | Total weighted values according to Basel<br>methodology (daily average) |                    |                |
|                     |  | GEL         | FX                 | Total         | GEL                | FX                                      | Total           | GEL   | FX                 | Total          |
| <b>High-quality</b> | liquid assets  |             |                    |               |                    |   |                 |   |                    |                |
| 1                   | Total HQLA   |             |                    |               | 162,167,050        | 196,681,210                             | 358,848,260     | 156,972,349   | 195,522,198        | 352,494,547    |
| Cash outflov        |  |             |                    |               |                    |   |                 |   |                    |                |
| 2                   | Retail deposits  | 106,560,526 | 328,675,362        | 435,235,888   | 9,281,602          | 27,836,794                              | 37,118,396      | 2,330,953   | 7,046,699          | 9,377,652      |
| 3                   | Unsecured wholesale funding  | 396,783,570 | 466,937,269        | 863,720,839   | 145,862,039        | 87,864,732                              | 233,726,771     | 120,155,759   | 67,922,068         | 188,077,828    |
| 4                   | Secured wholesale funding  | 8,315,356   | -                  | 8,315,356     | -                  | -                                       | -               | -   | -                  | -              |
| 5                   | Outflows related to off-balance sheet obligations and net short position of derivative exposures | 77,233,698  | 77,587,179         | 154,820,877   | 15,698,852         | 14,121,875                              | 29,820,727      | 5,555,041   | 5,291,789          | 10,846,830     |
| 6                   | Other contractual funding obligations  | -           | -                  | -             | -                  | -                                       | -               | -   | -                  | -              |
| 7                   | Other contingent funding obligations   | 25,194,766  | 10,224,302         | 35,419,067    | 8,786,848          | 2,957,282                               | 11,744,130      | 8,786,848   | 2,957,282          | 11,744,130     |
| 8                   | TOTAL CASH OUTFLOWS  | 614,087,915 | 883,424,112        | 1,497,512,027 | 179,629,341        | 132,780,684                             | 312,410,024     | 136,828,601   | 83,217,838         | 220,046,439    |
| Cash inflows        | i e e e e e e e e e e e e e e e e e e e  |             |                    |               |                    |   |                 |   |                    |                |
| 9                   | Secured lending (eg reverse repos)   | -           | -                  | -             | -                  | -                                       | -               | -   | -                  | -              |
| 10                  | Inflows from fully performing exposures  | 597,639,162 | 616,983,004        | 1,214,622,166 | 18,452,403         | 7,122,839                               | 25,575,242      | 23,748,562  | 50,734,557         | 74,483,118     |
| 11                  | Other cash inflows   | 24,612,790  | 143,342,116        | 167,954,907   | 1,089,900          | -                                       | 1,089,900       | 1,089,900   | -                  | 1,089,900      |
| 12                  | TOTAL CASH INFLOWS   | 622,251,952 | 760,325,120        | 1,382,577,072 | 19,542,303         | 7,122,839                               | 26,665,142      | 24,838,462  | 50,734,557         | 75,573,019     |
|                     |  |             |                    |               | Total value accord |   | hodology* (with | Total value acco  | rding to Basel met | hodology (with |
|                     |  |             |                    |               |                    | limits)                                 |                 |   | limits)            |                |
| 13                  | Total HQLA   |             |                    |               | 162,167,050        | 196,681,210                             | 358,848,260     | 156,972,349   | 195,522,198        | 352,494,547    |
| 14                  | Net cash outflow   |             |                    |               | 160,087,037        | 125,657,845                             | 285,744,882     | 111,990,139   | 32,483,281         | 144,473,420    |
| 15                  | Liquidity coverage ratio (%)   |             |                    |               | 101.30%            | 156.52%                                 | 125.58%         | 140.17%   | 601.92%            | 243.99%        |

<sup>\*</sup> Commercial banks are required to comply with the limits by coefficients calculated according to NBG's methodology. The numbers calculated within Basel framework are given for illustratory purposes.

Table 15 Counterparty credit risk

| Table 15 | Counterparty credit risk            |                   |            |                |    |     |     |     |     |           |      |      |  |
|----------|-------------------------------------|-------------------|------------|----------------|----|-----|-----|-----|-----|-----------|------|------|--|
|          |                                     | а                 | b          | С              | d  | е   | f   | g   | h   | i         | j    | k    |  |
|          |                                     | Nominal<br>amount | Percentage | Exposure value | 0% | 20% | 35% | 50% | 75% | 100%      | 150% | 250% | Counterparty Credit Risk Weighted<br>Exposures |
| 1        | FX contracts                        | 136,988,688       |            | 8,316,148      | 0  | 0   |     | 0   | 0   | 8,316,148 | 0    | 0    | 8,316,148                                      |
|          | Maturity less than 1 year           | 43,949,720        | 2.0%       | 878,994        |    |     |     |     |     | 878,994   |      |      | 878,994  |
| 1.2      | Maturity from 1 year up to 2 years  | 223,488           | 5.0%       | 11,174         |    |     |     |     |     | 11,174    |      |      | 11,174   |
| 1.3      | Maturity from 2 years up to 3 years | 91,730,020        | 8.0%       | 7,338,402      |    |     |     |     |     | 7,338,402 |      |      | 7,338,402                                      |
| 1.4      | Maturity from 3 years up to 4 years | 796,160           | 11.0%      | 87,578         |    |     |     |     |     | 87,578    |      |      | 87,578   |
|          | Maturity from 4 years up to 5 years | 0                 | 14.0%      | 0              |    |     |     |     |     | 0         |      |      | 0  |
| 1.6      | Maturity over 5 years               | 289,301           |            |                |    |     |     |     |     |           |      |      | 0  |
| 2        | Interest rate contracts             | 0                 |            | 0              | 0  | 0   |     | 0   | 0   | 0         | 0    | 0    | 0  |
| 2.1      | Maturity less than 1 year           |                   | 0.5%       | 0              |    |     |     |     |     |           |      |      | 0  |
| 2.2      | Maturity from 1 year up to 2 years  |                   | 1.0%       | 0              |    |     |     |     |     |           |      |      | 0  |
|          | Maturity from 2 years up to 3 years |                   | 2.0%       | 0              |    |     |     |     |     |           |      |      | 0  |
| 2.4      | Maturity from 3 years up to 4 years |                   | 3.0%       | 0              |    |     |     |     |     |           |      |      | 0  |
| 2.5      | Maturity from 4 years up to 5 years |                   | 4.0%       | 0              |    |     |     |     |     |           |      |      | 0  |
| 2.6      | Maturity over 5 years               |                   |            |                |    |     |     |     |     |           |      |      | 0  |
|          | Total                               | 136,988,688       |            | 8,316,148      | 0  | 0   |     | 0   | 0   | 8,316,148 | 0    | 0    | 8,316,148                                      |

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Table 15.1 Leverage Ratio

| Table 15.1     | Leverage Natio   |               |
|----------------|--|---------------|
| On-balance     | sheet exposures (excluding derivatives and SFTs)   |               |
| 1              | On-balance sheet items (excluding derivatives, SFTs and fiduciary assets, but including collateral)  | 1,600,031,914 |
| 2              | (Asset amounts deducted in determining Tier 1 capital)   | (18,387,372)  |
| 3              | Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2)                                   | 1,581,644,542 |
| Derivative e   | xposures   |               |
| 4              | Replacement cost associated with all derivatives transactions (ie net of eligible cash variation margin)                                     |               |
| 5              | Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method)  |               |
| EU-5a          | Exposure determined under Original Exposure Method   | 8,316,148     |
| 6              | Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the applicable accounting framework    |               |
| 7              | (Deductions of receivables assets for cash variation margin provided in derivatives transactions)  |               |
| 8              | (Exempted CCP leg of client-cleared trade exposures)   |               |
| 9              | Adjusted effective notional amount of written credit derivatives   |               |
| 10             | (Adjusted effective notional offsets and add-on deductions for written credit derivatives)   |               |
| 11             | Total derivative exposures (sum of lines 4 to 10)  | 8,316,148     |
| Securities fin | ancing transaction exposures   |               |
| 12             | Gross SFT assets (with no recognition of netting), after adjusting for sales accounting transactions   |               |
| 13             | (Netted amounts of cash payables and cash receivables of gross SFT assets)   |               |
| 14             | Counterparty credit risk exposure for SFT assets   |               |
| EU-14a         | Derogation for SFTs: Counterparty credit risk exposure in accordance with Article 429b (4) and 222 of Regulation (EU) No 575/2013            |               |
| 15             | Agent transaction exposures  |               |
| EU-15a         | (Exempted CCP leg of client-cleared SFT exposure)  |               |
| 16             | Total securities financing transaction exposures (sum of lines 12 to 15a)  | -             |
| Other off-ba   | lance sheet exposures  |               |
| 17             | Off-balance sheet exposures at gross notional amount   | 143,139,376   |
| 18             | (Adjustments for conversion to credit equivalent amounts)  | (60,146,345)  |
| 19             | Other off-balance sheet exposures (sum of lines 17 to 18)  | 82,993,031    |
| Exempted e     | xposures in accordance with CRR Article 429 (7) and (14) (on and off balance sheet)  |               |
| EU-19a         | (Exemption of intragroup exposures (solo basis) in accordance with Article 429(7) of Regulation (EU) No 575/2013 (on and off balance sheet)) |               |
| EU-19b         | (Exposures exempted in accordance with Article 429 (14) of Regulation (EU) No 575/2013 (on and off balance                                   | sheet))       |
| Capital and    | total exposures  |               |
| 20             | Tier 1 capital   | 203,686,407   |
| 21             | Total leverage ratio exposures (sum of lines 3, 11, 16, 19, EU-19a and EU-19b)   | 1,672,953,721 |
| Leverage ra    | tio  |               |
| 22             | Leverage ratio   | 12.1753%      |
| Choice on t    | ransitional arrangements and amount of derecognised fiduciary items  |               |
| EU-23          | Choice on transitional arrangements for the definition of the capital measure  |               |
| EU-24          | Amount of derecognised fiduciary items in accordance with Article 429(11) of Regulation (EU) NO 575/2013                                     |               |
|                |  |               |